

# SBE TODAY

Vol 32, Edition 105

JANUARY 3, 2017

Diversity in Action Publish by SBE certified SBE/DBE/MBE

## How crowdfunding will transform inner cities



Image Credit: Nielskliim/Shutterstock

### By Sherwood Neiss

It's been only six months since Regulation Crowdfunding was legalized, and it's already proving to be highly successful funding source for new businesses. 50 percent of companies that have closed on their financing hit their minimum funding target. That 50 percent success rate is far greater than typical 3 to 10 percent success rate of bank loans or venture financing, according to the Small Business Administration.

But another unanticipated trend has emerged over the past few months: Regulation Crowdfunding is spurring the growth of inner city businesses. In fact, 40 percent of companies that have had successful fundraises through Regulation Crowdfunding were financed via Revenue Based Financing (RBF), and almost 100 percent of those were in areas the ICIC (or Initiative for a Competitive Inner City) classifies as an inner city.

So what is RBF, why it is so popular, and how can it be transformative for inner cities and Main Street USA?

Regulation Crowdfunding made it legal for the average American to invest in startups and small businesses via online websites. It is different from donation or rewards crowdfunding in that it is regulated by the Securities and Exchange Commission, investors are limited as to how much they can invest, entrepreneurs are capped at how much they can raise, and information about a business, its operations, team and use of capital needs to be disclosed.

Backers are not donors but investors that have a stake in the future outcome of the business. This stake can be an equity ownership, where investors are buying stock in a company, or debt, where investors are loaning money to a business instead of that business trying to get a loan from a bank. All of this is not done via the New York Stock Exchange (which is the domain of massive companies) or at large banks (which have cut off the lending to small businesses) but via online crowdfunding platforms. And many entrepreneurs are using a new breed of security called Revenue Based Financing that doesn't force an entrepreneur to give up ownership but at the same time appeals to an investor's need for an immediate ROI.

Revenue Based Financing is a type of loan whereby entrepreneurs pay back the loan with a percent of monthly revenue over a fixed period of time until a set return is reached. For example, an entrepreneur could borrow \$100,000 from the crowd to start a local coffee roasting company and pay back 5 percent of monthly revenue for 48 months or until 2 times the investment (i.e. \$200,000) is returned. These types of unconventional loans are not readily available from banks and are not available to borrowers who don't have more than three years of operating history or collateral to back the loan. These loans work particularly well where a business has (or will have customers) and cash flow and this income may be seasonal or cyclical.

However, thanks to Regulation Crowdfunding and RBF more and more Main Street businesses are going out to the people who frequent

their stores and borrowing money from them to renovate their buildings, expand their operations, buy new equipment or open a new storefront in a town next door. All of this is good for inner city economic development.

Our data shows that about 10 percent of companies that start campaigns each month are using RBF. It is a strong start given that this type of fundraising wasn't expected. And as more platforms see the benefit of RBF, they will start promoting it (because it works in favor of investors). As the media covers it more, issuers will understand how it can be applied to their businesses, so we expect the 10 percent number to grow rapidly.

So what types of companies are pursuing RBF fundraises? One that I'm familiar with is The Native, which raised close to \$400,000 on NextSeed for a luxury Hostel it wanted to build in a transformational area of Austin, Texas. Another is Haint Blue Brewing, which raised \$210,000 on WeFunder for a craft brewery in a historic part of Mobile, Alabama.

From my talks with entrepreneurs and crowdfunding platforms involved in RBF fundraises, I'm hearing that over 50 percent of the commitments come from people within the community and over 80 percent had some connection to the issuer (friend or family).

■ Continued on page 8

### SMALL BUSINESS EXCHANGE

#### SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

##### Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at [www.sbeinc.com](http://www.sbeinc.com)

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Targeted mailings sent to businesses per your criteria.

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Will fit right into your proposal, along with a list of interested firms to contact.

##### Contact Info:

795 Folsom Street, 1st Flr, Room 1124  
San Francisco, CA 94107  
Email: [sbe@sbeinc.com](mailto:sbe@sbeinc.com)  
Website: [www.sbeinc.com](http://www.sbeinc.com)  
Phone: (415) 778-6250, (800) 800-8534  
Fax: (415) 778-6255

Publisher of  
Small Business Exchange  
weekly newspaper

# California Sub-Bid Request Ads

Guy F. Atkinson  
Requests

Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers  
for:

## Caltrans Contract 11-418514

**Construction on State Hwy 8 in Imperial County near El Centro  
From 0.5 Mile West of Rte 8/111 Separation to 0.6 Mile West of Anderholt Road Overcrossing  
and from 0.5 Mile East of East Highline Canal Bridge to 0.8 Mile West of  
East Junction Rte 98/8 Separation**

**Bid Date Extended to Tuesday, January 24, 2017**

Per Addendum 1

**Description of Work, Services & Supply (but not limited to):** AC Dike, Aggregate Materials, Asphalt, Clearing, Cold Plane, Concrete Paving Supply, Concrete Purchase, Construction Area Signs, Corrugated Steel Pipe, Demolition (Curb & Gutter), Electrical, Erosion Control, Fencing, Joint Seals, MBGR, Overhead Signs, Pavement Markings, QA/QC, Rebar, Road Barrier, Roadway Signs, Trucking Offsite, Trucking Onsite.

REFER TO PROJECT SPECS FOR COMPLETE BID ITEM LIST.

**ENGINEER'S ESTIMATE is \$83,000,000**

5% DBE Project Goal

\*\*\*\*\*Lower Tier DBE participation is greatly encouraged\*\*\*\*\*

**Guy F. Atkinson**

18201 Von Karman Ave, Suite 800, Irvine, CA 92612

socal.esteeming@atkn.com

Phone: 949-382-7145 / Fax: 949-553-0252

Guy F. Atkinson is a union contractor and an Equal Opportunity Employer. Atkinson is signatory to the Carpenters, Cement Masons, Laborers and Operating Engineers Unions. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors with contract value greater than \$100,000. Atkinson will pay the cost of bonds up to 2.0%. Atkinson will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (see project specs for full list of bid items) and provide assistance for bonding, LOC and insurance where needed. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. Please provide contractor's license number and Department of Industrial Relations (DIR) registration number with your quote.

Atkinson requests that subs and vendors register and prequalify in our online system at <https://www.atknextranet.com> prior to bidding.

TO DOWNLOAD PLANS, SPECS, ADDENDA, THE INFO HANDOUT, ETC:

Please go to the Caltrans Contracts web site:

<http://www.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=11-418514>

Please contact Atkinson with any questions or for help with your bid.

## TAFT ELECTRIC COMPANY

1694 EASTMAN AVENUE, VENTURA, CA 93003

Contact: Arnold Tostado • [atostado@taftlectric.com](mailto:atostado@taftlectric.com)

Phone: (805) 642-0121 • Fax: (805) 650-9015

Invites sub-bids from qualified DBE businesses for the following project:

**County of Ventura, Rose Avenue at Simon Way Intersection Improvements**

**Specification No.: RD16-14, County Project No.: 50522, Federal Project No.: HSIPL-59252(184)**

**Location: Ventura, CA**

**BID DATE: January 11, 2017 @ 2:00 PM**

Traffic Control & Construction Signing, Storm Water Pollution Control, Traffic Striping & Signing, Traffic Signal.

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer



Requests quotes from qualified and certified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Temporary Radar Speed Sign, Prepare SWPPP, Temporary Erosion Control (BMPs), Clear & Grubbing, Pavement Striping & Markings, Landscaping & Irrigation, Concrete Structures & Pipe, Remove Sign Structure, Roadway Ex (Type Z-2) Aerially Deposited Lead, Rock Excavation, Erosion Control (BFM), Comp post Sock, Place HMA Dike, CIDH, Roadside Signs, Misc. Iron & Steel, Fence, Guardrail, Cable Railing, Concrete Barrier, Concrete (Ditch Lining), Furnish Sign Structure, Install Sign Structure, Reinforcing Steel, Lighting & Electrical, Trucking, HMA & RHMA Supply, AB Supply, PCC Supply, Concrete Pumping, Pipe Supply, Asphalt Paving

**FOR CONSTRUCTION ON STATE HIGHWAY IN  
SAN DIEGO COUNTY**

**AT RINCON FROM 0.3 MILE WEST OF TO  
0.4 MILE EAST OF VALLEY CENTER ROAD**

In District 11 On Route 76

Contract No. 11-405704

Federal-Aid Project ACHSSTG-5076(030)E

DBE Goal 10%

**BID DATE:**

**January 4, 2017 @ 2:00 p.m.**

Sub & Vendor Quotes Due Prior

## Sukut Construction, LLC

4010 W. Chandler Avenue

Santa Ana, CA 92704

Contact: Matt Bahnsen

Phone: (714) 540-5351 • Fax: (714) 545-2003

Email: [esteeming@sukut.com](mailto:esteeming@sukut.com)

Plans/specs are available for viewing at our office by appointment, by Sukut's FTP site, or may be obtained from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

**Sukut Construction, LLC**

An Equal Opportunity Employer

**SMALL BUSINESS EXCHANGE**



# California Sub-Bid Request Ads

Guy F. Atkinson  
Requests

Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers  
for:

**Caltrans Contract 11-418524**

**Construction on State Hwy 8 in Imperial County**

**about 6 Miles West of Winterhaven**

**From 0.7 Mile West of Ogilby Road Overcrossing to 0.7 Mile West of Rte 186/8 Separation**

**Bid Date Extended to Thursday, February 2, 2017**

**Per Addendum 1**

**Description of Work, Services & Supply (but not limited to):** AC Dike, Aggregate Materials, Asphalt, Clearing, Cold Plane, Concrete Paving Supply, Concrete Purchase, Construction Area Signs, Corrugated Steel Pipe, Electrical, Erosion Control, HDPE Pipe, Joint Seals, MBGR, Pavement Markings, QA/QC, Rebar, Road Barrier, Roadway Signs, Trucking Offsite, Trucking Onsite.

**REFER TO PROJECT SPECS FOR COMPLETE BID ITEM LIST.**

**ENGINEER'S ESTIMATE is \$49,000,000**

8% DBE Project Goal

\*\*\*\*\*Lower Tier DBE participation is greatly encouraged\*\*\*\*\*

**Guy F. Atkinson**

**18201 Von Karman Ave, Suite 800, Irvine, CA 92612**

**socal.esteeming@atkn.com**

**Phone: 949-382-7145 / Fax: 949-553-0252**

Guy F. Atkinson is a union contractor and an Equal Opportunity Employer. Atkinson is signatory to the Carpenters, Cement Masons, Laborers and Operating Engineers Unions. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors with contract value greater than \$100,000. Atkinson will pay the cost of bonds up to 2.0%. Atkinson will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (see project specs for full list of bid items) and provide assistance for bonding, LOC and insurance where needed. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. Please provide contractor's license number and Department of Industrial Relations (DIR) registration number with your quote.

Atkinson requests that subs and vendors register and prequalify in our online system at <https://www.atknextranet.com> prior to bidding.

TO DOWNLOAD PLANS, SPECS, ADDENDA, THE INFO HANDOUT, ETC:

Please go to the Caltrans Contracts web site:

<http://www.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=11-418524>

Please contact Atkinson with any questions or for help with your bid.

## CAHILL CONTRACTORS, LLC

Colby Smith at [esteeming@cahill-sf.com](mailto:esteeming@cahill-sf.com)  
(415) 677-0611

CAHILL CONTRACTORS, LLC requests bids from Certified  
SBE Subcontractors and Suppliers EXCEPT for the following TRADES:

Piling / Exterior Building Maintenance / Solar (PV & Hot Water) / Fire Sprinkler

**EDDY & TAYLOR – REMAINING TRADES**

**222 Taylor Street, San Francisco, CA 94102**

This is an MOHCD project with construction workforce and prevailing wage requirements.

**BID DATE: 1/6/2017 @ 2PM**

**Voluntary Pre-bid Meeting:**

12/1/16 @ 10AM, Cahill's Oakland Office

1111 Broadway, Suite 1340, Oakland, CA 94607

**BID DOCUMENTS:**

Please contact Colby for access to documents on BuildingConnected.



**Graniterock**

120 Graniterock Way, San Jose, CA 95136  
Phone (408) 574-1400 Fax (408) 365-9548  
Contact: Patrick McDonald  
Email: [esteeming@graniterock.com](mailto:esteeming@graniterock.com)

REQUESTING SUB-QUOTES FROM  
QUALIFIED SBE / MBE / WBE  
SUBCONTRACTORS/SUPPLIERS/  
TRUCKERS FOR:

**Construction of East Contra Costa  
BART Extension Project Bliss Avenue &  
Antioch Paving Improvements**

**Contract No. 04SF-180**

**Owner: San Francisco**

**Bay Area Rapid Transit District**

**Engineers' Estimate: \$1,400,000.**

**BID DATE: January 10, 2017 @ 2:00 PM**

Items of work include but are not limited to: Minor Concrete, Striping, Way Finding Signage, Trucking, SWPPP, Traffic Control, Canopy Structure, Solar Reflective Coatings, Parking Lot Lighting, AC Dike and Water Trucks.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

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to download the latest SBE  
Newspaper and Newsletter



# SBE Targeted “Sub-Bid Express” Availability and CUF



“Utilize SBE’s “Targeted Sub-bid Express” to attract available businesses with their CUF (commercially useful function) code verified by certifying agencies. Firms have bidding experience and a history of using a “sharp pencil”. All of these firms “hang out” in SBE’s 1.5 million B2B diverse database. So “availability” is not a problem.



You get 2 ads for the price of one – one in the publication and one on our website and be assured that your message is delivered timely **BEFORE BID DATE.**

## CONTACT US TODAY

**A:** 795 Folsom Street, 1st Floor, San Francisco, CA 94107

**P:** 415-778-6250 or 800-800-8534

**F:** 415-778-6255

**E:** sbe@sbeinc.com

**W:** www.sbeinc.com

SBE is a certified DBE firm

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**To Download the AD ORDER FORM, please visit the link below:**  
<http://e8.octadyne.net/clientFiles/8023/Sub-Bid-Request-Order-Form-rev-5-20-16-.pdf>

# California Sub-Bid Request Ads

Guy F. Atkinson  
Requests

Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers  
for:

**The City of Temecula**

**Interstate 15 / State Route 79 South Ultimate Interchange Project**  
**Construction on State Hwy in Riverside County, in Temecula on Rte 15 from 0.4 Miles South of Rte 79 to 0.6 Miles North of 15/79 Separation and on Rte 79 from 0.1 Miles West to 0.1 Miles East of 15/79 Separation**

**Bids Tuesday, January 24, 2017**

**Description of Work, Services & Supply (but not limited to):** AC Dike, AC Paving, Aggregate Materials, Backfill, Chlorination, CIDH, Clearing, CML&C Pipe, Complete Gas Station Demolition, Concrete Paving Supply, Concrete Purchase, Construction Area Signs, Drilled Piling, Driven Piling, Electrical, Erosion Control, Fencing, Hydroseed, Landscaping, MBGR, Minor Concrete, Overhead Signs, Pavement Markings, QA/QC, Rebar, Road Barrier, Water Works Materials, Welding, Wet Utilities.

**REFER TO PROJECT SPECS FOR COMPLETE BID ITEM LIST.**

*Addendum 1 Issued 12/08/2016*

**ENGINEER'S ESTIMATE is \$25,600,000**

**\$25,985,00 with Additive Bids(s)**

**4.7% DBE Project Goal**

**\*\*\*\*\*Lower Tier DBE participation is greatly encouraged\*\*\*\*\***

**Guy F. Atkinson**

**18201 Von Karman Ave, Suite 800, Irvine, CA 92612**

**social.esteeming@atkn.com**

**Phone: 949-382-7145 / Fax: 949-553-0252**

Guy F. Atkinson is a union contractor and an Equal Opportunity Employer. We are signatory to the Carpenters, Cement Masons, Laborers and Operating Engineers Unions. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors with contract value greater than \$100,000. Atkinson will pay the cost of bonds up to 2.0%. Atkinson will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (see project specs for full list of bid items) and provide assistance for bonding, LOC and insurance where needed. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. Please provide contractor's license number and Department of Industrial Relations (DIR) registration number with your quote.

Atkinson requests that subs and vendors register and prequalify in our online system at <https://www.atknextranet.com> prior to bidding.

Bid documents are available for viewing in our Irvine Office. Please call to make an appointment.

Please contact us with any questions or for help with your bid.

**Proven Management, Inc.**

**225 3rd Street, Oakland, CA 94607 Phone: 510-671-0000 • Fax: 510-671-1000**

Requests proposals/quotes from all qualified & certified Disadvantaged Business Enterprises (DBE) subcontractors, suppliers, and truckers for the following project:

**ALAMITOS CREEK BRIDGE REPLACEMENT on ALAMITOS ROAD BRIDGE NO. 37C0159, SAN JOSE County of Santa Clara, Roads & Airports Department • Federal Project STPLZ-5937 (058)**

**Bids: 01/05/2017 @ 2 PM**

**DBE Participation Goal -5%**

Bridge Removal – CIDH Piles – Rebar – Clear/Grub – Precast Concrete – SWPPP – Traffic Control – Handling/Disposal of Contaminated & Hazardous Soils – Earthwork – Shoring – Excavation/Backfill – Painting – Metal & Concrete Guardrails – Electrical – Tubular Bike Railing – Traffic Signal – Rock Lines Channel & Rock Slope Protection – Stain Concrete – Landscape – Hot Mix Asphalt -

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

**We are an Equal Opportunity Employer**

**Gold Ridge RCD**

2776 Sullivan Rd • Sebastopol, CA 95472

Phone: 707-823-5244 • Fax: 707-823-5243

Contact: William Hart • [William@goldridgercd.org](mailto:William@goldridgercd.org)

The Gold Ridge Resource Conservation District is seeking Minority- and Women-Owned Business Enterprises for the following project:

**Dei Dairy Stormwater Management Project**

**Location: Sebastopol, Sonoma County, CA**

**Construction Timeframe** (approximate): Week of January 30 – to the week of March 13. Construction is expected to take 5-7 weeks, exact timing within the allowed timeframe will depend on contractor's schedule.

**Project Scope:**

Bids are requested from licensed and qualified contractors for the installation of gutters, gutter hardware, downspouts, and associated components related to a stormwater management project. The project occurs within the headquarters area on an active, certified organic dairy with livestock present on site.

There are five buildings identified for work and the buildings require some minor structural reinforcement to attach the gutters in a safe and functional manner. Where possible, work to salvage any potentially reusable materials. To preserve animal health and safety, store any unused materials in designated location onsite and remove & appropriately dispose of any miscellaneous debris generated during the scope of work.

The project includes the following components:

- A. Installation of gutters, gutter hardware, downspouts, and associated components;
- B. Minor structural roof repair;
- C. Erosion control measures.

**Full Request for Bids available at:**

[www.goldridgercd.org](http://www.goldridgercd.org)

**Specific trades/licenses requested:**

**Qualified Contractor**

**THIS IS A PREVAILING WAGE PROJECT.**

Certification of insurance for General Liability and Workers' Compensation are required. Letters of Intent required by 5 PM, Tuesday, January 10, 2017 to attend a mandatory bid tour at 10 AM, Thursday, January 12, 2017. Bids are due by 5 PM on Tuesday, January 17th, 2017.

See full RFB for more details.





# California Sub-Bid Request Ads

**PROJECT: INLAND RAIL TRAIL, SAN MARCOS TO VISTA, SEGMENTS 2A, 2B, 3A, 3D\*, & 4  
SANDAG- PROJECT CIP 1223023/IFB 5007018  
SAN DIEGO, CA**

**\*\*THIS PROJECT HAS A 14 % DBE GOAL\*\***

**BID DATE: January 12, 2017 · BID TIME: 2:00 P.M.**

**Please respond by 5:00 p.m., January 10, 2017**

We are seeking quotes from all small business concerns - **CERTIFIED DBE including, but not limited to, the following work items:** Removals, Striping, Landscape, Minor Concrete, Drainage, Traffic Control, Roadside Signs, Overhead Signs, and Structure Concrete. Retaining Wall, Rebar, SWPPP, CIDH Piles, Electric, AC Paving, Concrete Barriers, MBGR/Fence.

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment. Subcontractors must provide contractor's license number and Department of Industrial Relations (DIR) registration number with their quote. Plans and specs are available at no cost to interested DBE firms from the SANDAG WEBSITE using the Project CIP # 1223023 IFB 5007018 and/or our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

If you have any questions, Please contact Marty Keane: Phone 858-536-3100, Fax 858-586-0164 or email [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com).

Non-DBE Subs/Suppliers: Indicate 2nd tier participation offered on your quotation as it will be evaluated with your price. For any bid proposal submitted on or after March 1, 2015 and any contract for public work entered into on or after April 1, 2015, the following registration requirements apply: Every Subcontractor is required to be registered to perform public work pursuant to Section 1725.5 of the Public Contract Code. No Contractor or Subcontractor shall be qualified to bid on, be listed in a bid proposal pursuant to Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, unless currently registered to perform public work pursuant to Section 1725.5. No bid shall be accepted nor any subcontract entered into without proof of the Subcontractor's current registration to perform public work pursuant to Section 1725.5. If used in our Bid, Coffman Specialties requires this proof be submitted w/in 24 hours of Bid Date.



**9685 Via Excelencia, Ste 200 • San Diego, CA 92126  
Phone: (858) 536-3100 • Bid Fax: (858) 586-0164  
e-mail inquiries to: [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com)**



**O.C. Jones & Sons, Inc.**

**1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Jean Sicard • An Equal Opportunity Employer**

**REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:**

**Replacing existing MBGR and K-rail with concrete barrier  
Hwy 80 Berkeley- Caltrans #04-4G2304  
BID DATE: January 19, 2017 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, WPCP, Sweeping, Treated Wood Waste, Structure Removal, Clearing & Grubbing, Dust Palliative, Roadway Excavation (Type Z-2 Aerially Deposited Lead), Lean Concrete Backfill, Imported Borrow, Tack Coat, Structural Concrete, Minor Concrete, Roadside Signs, Small-Rock Slope Protection, Misc. Iron & Steel, Concrete Barrier, Gates, Cable Railing, Alternative Crash Cushion (Test Level 2) Electrical and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/index.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php).



**Kiewit**

**Kiewit Infrastructure West Co.**

**4650 Business Center Drive  
Fairfield, CA 94534**

**Attn: Victor Molina • [norcal.bids@kiewit.com](mailto:norcal.bids@kiewit.com)  
Fax: 707-439-7301**

Requests sub-bids from qualified California Unified Certification Program (CUCP) certified Disadvantaged Business Enterprise (DBE), Subcontractors, Consultants, and/or Suppliers seeking to participate in the City of Larkspur, Bon Air Road Bridge Replacement Project in Larkspur, CA.

<http://www.dot.ca.gov/obeo/index.html>

Subcontractors and Suppliers  
for the following project:

**Bon Air Road Bridge Replacement Project  
Federal Project No. BHLS-5166 (015)**

**Owner: City of Larkspur**

**Bid Date: January 18, 2017 at 2:00 P.M.**

**Disadvantaged Business Enterprises (DBEs)**

wanted for the following scopes, including, but not limited to: AC Paving, Aggregates Supply & Install, Bridge Bearings, Minor Concrete, CIDH, Concrete Supply, Concrete Reinforcement, Concrete Structures, Prestressing Concrete, Precast Concrete, Concrete Pumping, Concrete Formwork, Concrete Barriers, Clear & Grub, Demolition, Earthwork, Electrical, Erosion Control, Fencing, Guardrail, Joint Sealant, Landscaping, Metals, Piling, Pavement Markings, Pipe Supply, Pumping Equipment and Controls, Street Sweeping, SWPPP, Signage, Traffic Control, Trucking & Hauling, Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, DBE suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Scopes are due  
January 13, 2017 and Quotes NO LATER THAN  
January 17, 2017 at 5 PM.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

**Davis-Bacon Act applies.**

**Buy America Requirements apply.**

**An Equal Opportunity Employer**

**CA Lic. 433176**

**DIR # 100001147**

**CALIFORNIA  
SUB-BID REQUEST AD**



**Kiewit Infrastructure West Co.**  
4650 Business Center Drive Fairfield, CA 94534  
Attn: Victor Molina · norcal.bids@kiewit.com  
Fax: 707-439-7301

Requests sub-bids from qualified Nevada Irrigation District (NID) certified Local Business Preference (LBP), Subcontractors, Consultants, and/or Suppliers established and/or residing within the NID boundaries seeking to participate in the Nevada Irrigation District, Bear River Siphon Replacement Project in Grass Valley, CA.

Subcontractors and Suppliers for the following project:

**Bear River Siphon Replacement  
Project Contract No. 6746-001  
Owner: Nevada Irrigation District  
Bid Date: January 10, 2017 at 2:10 P.M.**

**Local Business Preference (LBPs)**

wanted for the following scopes, including, but not limited to: Aggregates, Concrete Supply, Concrete Reinforcement, Concrete Pumping, Concrete, Cathodic Protection, Clear & Grub, Demolition, Earthwork, Erosion Control, Fencing, Hazardous Abatement, Metals, Painting, Pipe & Valve Supply, Quality Control, Rock Anchors, Sawcutting, Survey, Structural Steel, Street Sweeping, SWPPP, Trucking & Hauling, Utility Locating, Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, LBP suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Scopes are due  
January 6, 2017 and Quotes  
NO LATER THAN January 9, 2017 at 5 PM.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

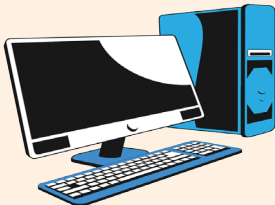
You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

**An Equal Opportunity Employer  
CA Lic. 433176  
DIR # 1000001147**



**FIND**  
Subcontractors, Vendors,  
and Suppliers



**REACH**  
Diverse Audiences of Various  
Ethnicity, Race, & Gender



**ADVERTISE**  
Sub-Bid Request Ad  
Public Legal Notices  
Job Listings

SBE Newspaper boasts a weekly readership of **75,000**  
SBE Delivers competent, competitive, and certified subcontractors,  
vendors, and suppliers  
**Contact us at 800-800-8534 or [sbe@sbeinc.com](mailto:sbe@sbeinc.com)**

**Fort Wayne, In. Sub-Bid Request Ad**

**SHEA JAY DEE JV  
BIDDING OPPORTUNITY**

DBE (MBE/WBE) Certified with the following certifying authority:  
Indiana Department of Transportation, [www.in.gov/indot/div/legal/dbe](http://www.in.gov/indot/div/legal/dbe)

**Note: DBE (MBE/WBE) Firms must be certified/eligibility per [www.in.gov/indot/div/legal/dbe](http://www.in.gov/indot/div/legal/dbe)**

Inviting qualified contractors, specifically DBE (MBE/WBE) firms certified/eligible as listed above, to contact Shea Jay Dee JV (Prime Contractor listed below) regarding subcontracting services and material supply opportunities in connection with the upcoming tunnel and shafts project.

The Work under this contract is located in Fort Wayne, Indiana.

The Work consists of **WO#76003 Three Rivers Protection and Overflow Reduction Tunnel (3RPORT) Tunnel and Shafts Package.**

**Owner: The City of Fort Wayne, Indiana  
Project No. WO#76003  
BID DATE: February 2, 2017 at 2:00 PM**

Opportunities to participate exist in the following specific areas of soil and rock excavation, hauling, excavation support systems, underground blasting, structural steel, engineering, survey, instrumentation and monitoring services, materials testing, demolition and site preparation, environmental investigation, utility relocation, paving, fencing and gates, geotechnical and structural instrumentation, slurry wall, cased auger shaft construction, secant piles, cast-in-place concrete structures, reinforcing steel, ground stabilization, rock-bolts, steel dowels, shotcrete, concrete finishing, waterproofing, service utilities, grouting, mechanical equipment – hydraulic, sluice & weir gates, electrical services, pest control, IT services, security, waste disposal, cleaning services, and security services.

Any business seeking to participate as a DBE (MBE/WBE) in the Contract that is not currently certified DBE (MBE/WBE) by one of the above certifying authorities should contact [www.in.gov/indot/div/legal/dbe](http://www.in.gov/indot/div/legal/dbe) shown above to obtain current certification.

Shea Jay Dee JV set up an FTP site where you can view all plans, specifications and addendums for your convenience. Please contact Brett Campbell at (909) 594-0982, [Brett.Campbell@jfshea.com](mailto:Brett.Campbell@jfshea.com), to receive instructions on accessing the FTP Site.

**Shea Jay Dee JV**

An EEO Employer  
(J.F. Shea Construction, Inc. – Jay Dee Contractors, Inc.)  
667 Brea Canyon Road, Suite 22, Walnut, CA 91789  
909-595-4397, 909-869-0827 (fax)  
Attn: Dennis Poulton, EEO Officer



# California Sub-Bid Request Ads

**PROJECT: RTE 8 CONSTRUCT CRCP OVERLAY – ANDERHOLT RD  
TO EAST HIGHLINE CANAL  
CALTRANS - CONTRACT # 11-418514  
EL CENTRO, CA**

**\*\*THIS PROJECT HAS A 5 % DBE GOAL\*\***

**BID DATE: JANUARY 10, 2017 · BID TIME: 2:00 P.M.**

**Please respond by 5:00 p.m., JANUARY 06, 2017**

We are seeking quotes from all small business concerns - CERTIFIED DBE including, but not limited to, the following work items: LEAD COMPLIANCE PLAN, CONSTRUCTION AREA SIGNS, TRAFFIC CONTROL SYSTEM, TYPE III BARRICADE, TRAFFIC PLASTIC DRUM, TEMPORARY RADAR SPEED SIGNS, PORTABLE CHANGEABLE MESSAGE SIGN (EA), TEMPORARY RAILING (TYPE K), TEMPORARY CRASH CUSHION MODULE, PREPARE STORM WATER POLLUTION PREVENTION PLAN, RAIN EVENT ACTION PLAN, STORM WATER SAMPLING AND ANALYSIS DAY, STORM WATER ANNUAL REPORT, TEMPORARY DRAINAGE INLET PROTECTION, TEMPORARY FIBER ROLL, TEMPORARY CONSTRUCTION ENTRANCE, STREET SWEEPING, TEMPORARY CONCRETE WASHOUT, REMOVE YELLOW PAINTED TRAFFIC STRIPE (HAZARDOUS WASTE), TREATED WOOD WASTE, COLD PLANE ASPHALT CONCRETE PAVEMENT, REMOVE CONCRETE (CY), CULVERT SLURRY-CEMENT BACKFILL, CLEARING AND GRUBBING (LS), DEVELOP WATER SUPPLY, ROADWAY EXCAVATION, CLASS 2 AGGREGATE BASE (CY), ASPHALTIC EMULSION (FOG SEAL COAT), HOT MIX ASPHALT (TYPE A), MINOR HOT MIX ASPHALT, RUBBERIZED HOT MIX ASPHALT (GAP GRADED), PLACE HOT MIX ASPHALT DIKE (TYPE D), TACK COAT, PLACE CONCRETE DIKE (TYPE D), JOINTED PLAIN CONCRETE PAVEMENT, FURNISH SIGN STRUCTURE (TRUSS), ROADSIDE SIGN - ONE POST, FURNISH FORMED PANEL SIGN (OVERHEAD) FOR RETROREFLECTIVE SHEETING (TYPE XI), TEMPORARY 14" CORRUGATED STEEL PIPE (0.109" THICK), TEMPORARY 14" SLOTTED CORRUGATED STEEL PIPE (0.109" THICK), CONCRETE (CONCRETE APRON), FENCE (TYPE BW, METAL POST), THERMOPLASTIC PAVEMENT MARKING (ENHANCED WET NIGHT VISIBILITY), PAINT TRAFFIC STRIPE (1-COAT), PAINT PAVEMENT MARKING (2-COAT), 4" THERMOPLASTIC TRAFFIC STRIPE (ENHANCED WET NIGHT VISIBILITY), 12" RUMBLE STRIP (CONCRETE PAVEMENT), PAVEMENT MARKER (RETROREFLECTIVE), MODIFYING EXISTING ELECTRICAL SYSTEM, MOBILIZATION.

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment. Subcontractors must provide contractor's license number and Department of Industrial Relations (DIR) registration number with their quote. Plans and specs are available at no cost to interested DBE firms from the CALTRANS WEBSITE using the Project ID # 11-418514 and/or our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

If you have any questions, Please contact Marty Keane: Phone 858-536-3100, Fax 858-586-0164 or email [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com).

Non-DBE Subs/Suppliers: Indicate 2nd tier participation offered on your quotation as it will be evaluated with your price. For any bid proposal submitted on or after March 1, 2015 and any contract for public work entered into on or after April 1, 2015, the following registration requirements apply: Every Subcontractor is required to be registered to perform public work pursuant to Section 1725.5 of the Public Contract Code. No Contractor or Subcontractor shall be qualified to bid on, be listed in a bid proposal pursuant to Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, unless currently registered to perform public work pursuant to Section 1725.5. No bid shall be accepted nor any subcontract entered into without proof of the Subcontractor's current registration to perform public work pursuant to Section 1725.5. If used in our Bid, Coffman Specialties requires this proof be submitted w/in 24 hours of Bid Date.



**9685 Via Excelencia, Ste 200 • San Diego, CA 92126**  
**Phone: (858) 536-3100 • Bid Fax: (858) 586-0164**  
**e-mail inquiries to: [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com)**

## How crowdfunding will transform inner cities

■ Continued from page 1

Within any city there are at least 25 key businesses necessary for its health (think everything from gas station to grocery to pharmacy to hardware, salon, coffee shop, restaurants, and even pet stores). Now that big retailers like Wal-Mart have begun to reverse their growing trend, more and more cities are being left without many of these key businesses. With RBF, entrepreneurs who have experience running such businesses can borrow money to open storefronts to support their communities. And when the community invests in a business, it has a vested interest in the outcome of that business and will most likely frequent it more often because they know their use of it will determine whether or not they see a return.

Because investors in RBF-modeled fundraises start receiving principal and interest repayments almost immediately, their cash isn't tied up for 7 to 10 years like a typical equity investment. Our data shows that investors are earning on average a 5.75 percent return on their investment paid out monthly, which is much better than money sitting in a savings account.

We expect to see much more of this type of fundraising in inner cities as the Regulation Crowdfunding market evolves. And the growth will come even faster if the government offers training programs and incentives to foster investment in inner cities. These incentives could include all-day training, co-investment, or top off funds where the local Chamber of Commerce, SBA, or Federal Government Agencies create matching incentives that are tied to positive behaviors of local communities.

In addition, the Federal government can create tax incentives that allow investors to risk more capital without fear of loss. These incentives could include the ability to write off any loss in a crowdfunding company that fails and the ability for investors to avoid capital gains on interest or income generated from a crowdfund investment.

Continued growth in successful inner-city small business fundraises could power a resurgence and transformation in those communities, creating jobs and economic prosperity.

Sherwood Neiss is a partner at Crowdfund Capital Advisors. Neiss helped lead the U.S. fight to legalize debt and equity based crowdfunding, co-authored Crowdfund Investing for Dummies, and cofounded Crowdfund Capital Advisors, where he provides strategy and technology services to those seeking to benefit from crowdfund investing. Neiss and Jason Best are credited as the fathers of Title III of the JOBS Act. After attending the bill-signing ceremony at the White House, they formed Crowdfund Capital Advisors to study what is happening in crowdfunding, analyze results, report trends, and follow opportunities. They are active investors in the crowd finance space.

SOURCE: <http://venturebeat.com>